

Solario

Renewable Energy

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About Us

We are a Professional, Certified and Qualified EPC Turnkey Company

The Consortium

The Sizwe Sechaba/Lead EPC consortium is a fast growing EPC turnkey multi-disciplined company active in Structural, Mechanical, Electrical, Instrumentation & Control as well as renewable projects.

Over 20 Years

Years of Experience

19 years actively doing EPC turnkey projects within Sub Sahara Africa.

Projects

Capability

From conceptual design up to project development, detailed engineering, procurement, construction and commission.

Completed

Projects

Successfully completed numerous rooftop projects as well as large ground-mounted systems

Renewable Energy

Our capabilities include:

- ❑ Complete engineering development team in-house
- ❑ Civil works
- ❑ Sub-structure installations
- ❑ PV Module installations
- ❑ Inverter, Transformer, Switchgear and Cabling installations
- ❑ Grid Connection (including substation design and installations)
- ❑ Security Fences
- ❑ Fibre Networks
- ❑ Monitoring of Systems (SCADA)

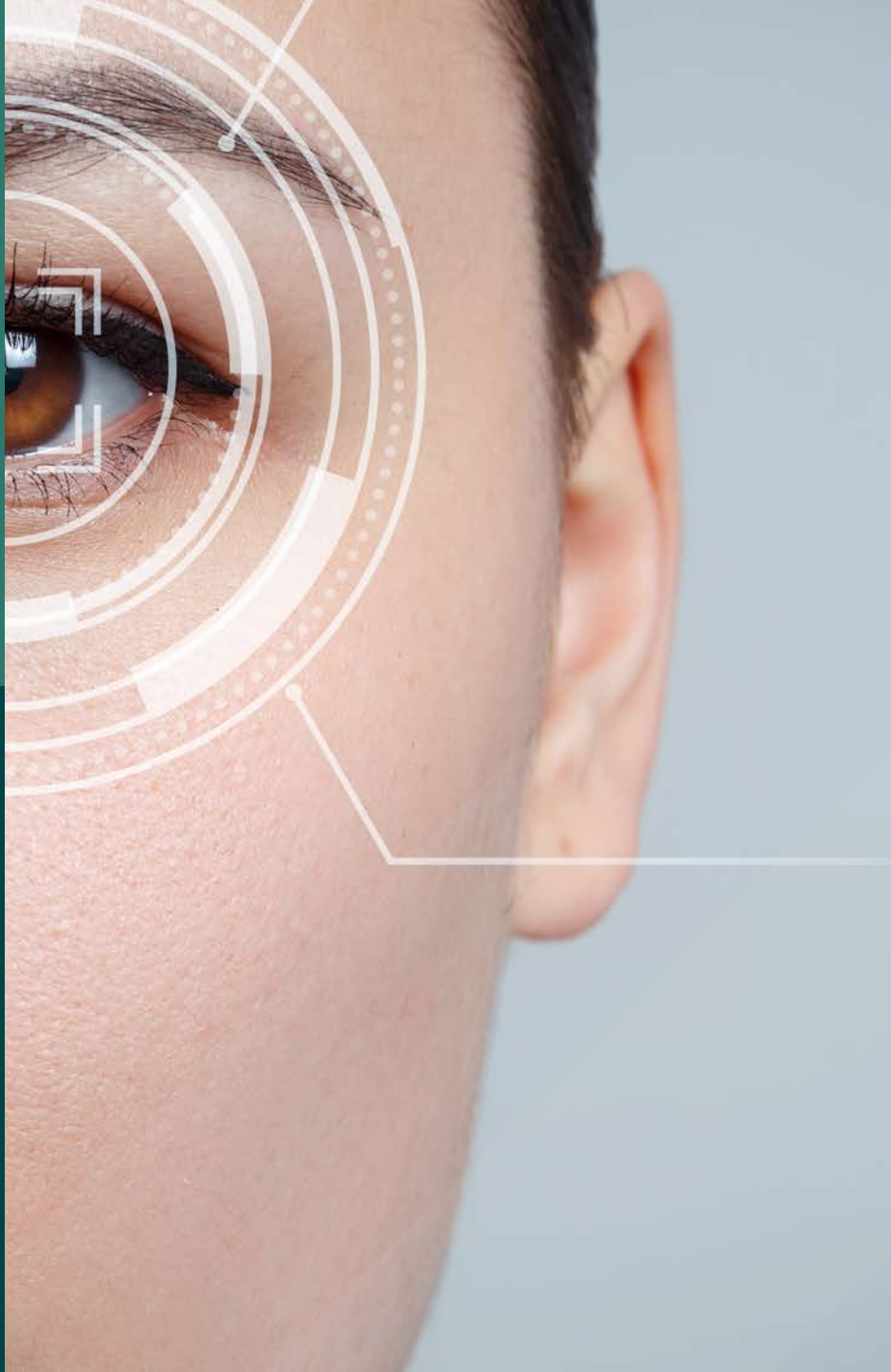




**We are a locally owned
South African Level 1
BBBEE company with
CIDB Status, 9 GB, 9CE,
9EP and 8ME**

Our Mission

Lead from the front, in service, excellence
and commitment.



Our Vision

To be the leading service provider, in managing projects on time, cost effectively projecting an honest and reliable focus while sustaining a challenging and rewarding work environment for our greatest asset, our employees.

To keep our customers involved in the project from concept to completion to ensure that together we will achieve above average results.

To provide our customers with the highest quality products and world-class services of our expert and well-trained professionals.

To repetitively manage our quality, occupational health, safety and conservation of the environment through continually monitoring our impact as a company and by acting proactively.



Our Value Add

- Assisting in all phases of the project life cycle
- Managing the cost of Solar projects
- Technical expertise and lessons learned
- Aligning business goals with QHSE/CRSS objectives

Shareholding
Partners

Sizwe Sechaba/Lead EPC
Consortium

Procurement

Civil

Electrical

B-BBEE

International

Management Systems

ISO Certifications



ISO



45001-2018



OHSAS



18001-2017



More about our Capabilities and Project Portfolio

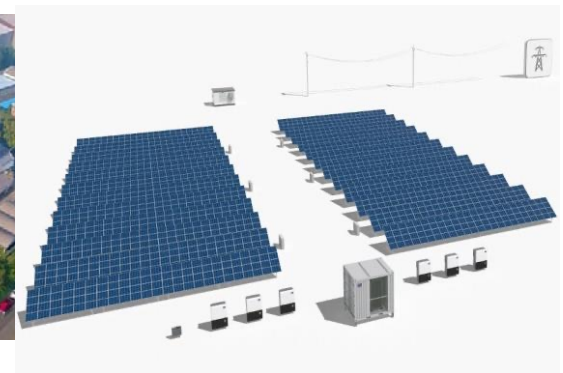




Solar

Plant Types

- PV Parks –Utility Scale
- CSP Solar Plants –Utility Scale
- Embedded Generation
- Hybrid Solutions & PV Applications



Project

Portfolio



2021: 5MWp PV: ACWA, Bokpoort, South Africa

Scope: Design, installation and commission of a new 5MW PV plant.

Technology: Jinko 450Wp bifacial modules,, Huawei 100kWac string inverters, Lumz single axis tracker, Secondary switchgear, 11kV ABB switchboard

Value: ZAR 70m



2018/19: 40MWp PV SCATEC, Mocuba Solar Park, Mozambique

Scope: Installation and commissioning of a greenfield 40.6MWp SAT. 330MWp 72 cell poly-crystalline, R/Sen/RSM PV modules; PVH Single Axis Tracker; GPTech Central Inverters 33kV and 2x33kV Actom Grid Connection Switchgear module

Value: US\$8m



Project

Portfolio



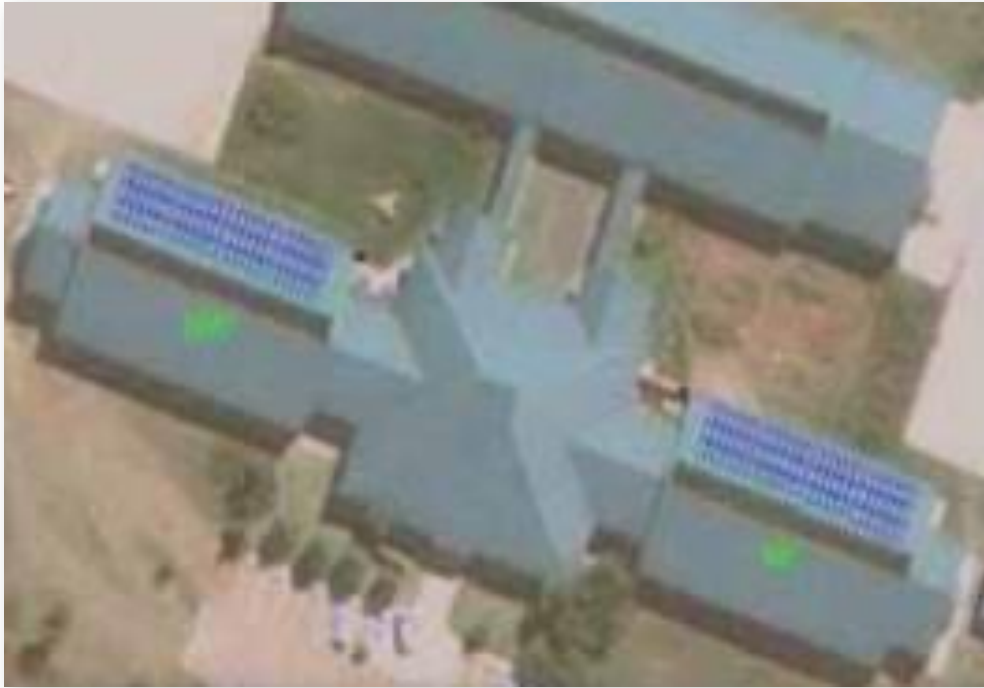
2018/19: 10MWp PV METKA, Bufulubi, Jenja, Uganda

Scope of Work: Civil Works, Mechanical Installation, Electrical Installation, Fibre Installation, Splicing and commissioning, Installation Quality control for entire project and manage all site health, safety and environmental compliance.

Equipment: PV Modules –13,000x 450Wp Jinko Bi-Facial, Inverters –50 x 100kWac (Huawei), Substructure –Lumax Single Axis Tracker, Secondary Switchgear –5 x 1.25MVA Mini-Subs, and Grid Connection –11kV ABB switchboard

Project

Portfolio



2019: 41KWp PV Roof Top, Danielskuil, Northern Cape, South Africa

Scope:

- PV roof top system –41.6kWp
- Construction/Installation of Electrical Equipment
- Complete with weather station
- Installation Quality control and Site health, safety and environmental compliance



2019: PV Rooftop Irrigation System, Groenwater-Danielskuil, Northern Cape, South Africa

Scope:

- Irrigation system energized by PV rooftop system
- Installation Quality control
- Site health, safety and environmental compliance

Project

Portfolio



2016: Containerised 20kVA PV Solar Hybrid Systems, Livingstone, Zambia

Scope: Engineering, Procurement, Construction and Commissioning of a 20kVA Hybrid Containerized PV Solution

Technology:

- 36 –310 Solar PV Panels
- 20 x 200Ah Batteries System
- 20kVA Single Phase Diesel Generator

Our complete reference list of projects is available on request

Engineering & Solutions Capability

Project Management Services:

- Use PMI PMBoK methodology for engineering/construction projects
- Project managers certified as Project Management Professional (“PMP”)
- Experienced over a wide range of engineering disciplines to effectively implement projects

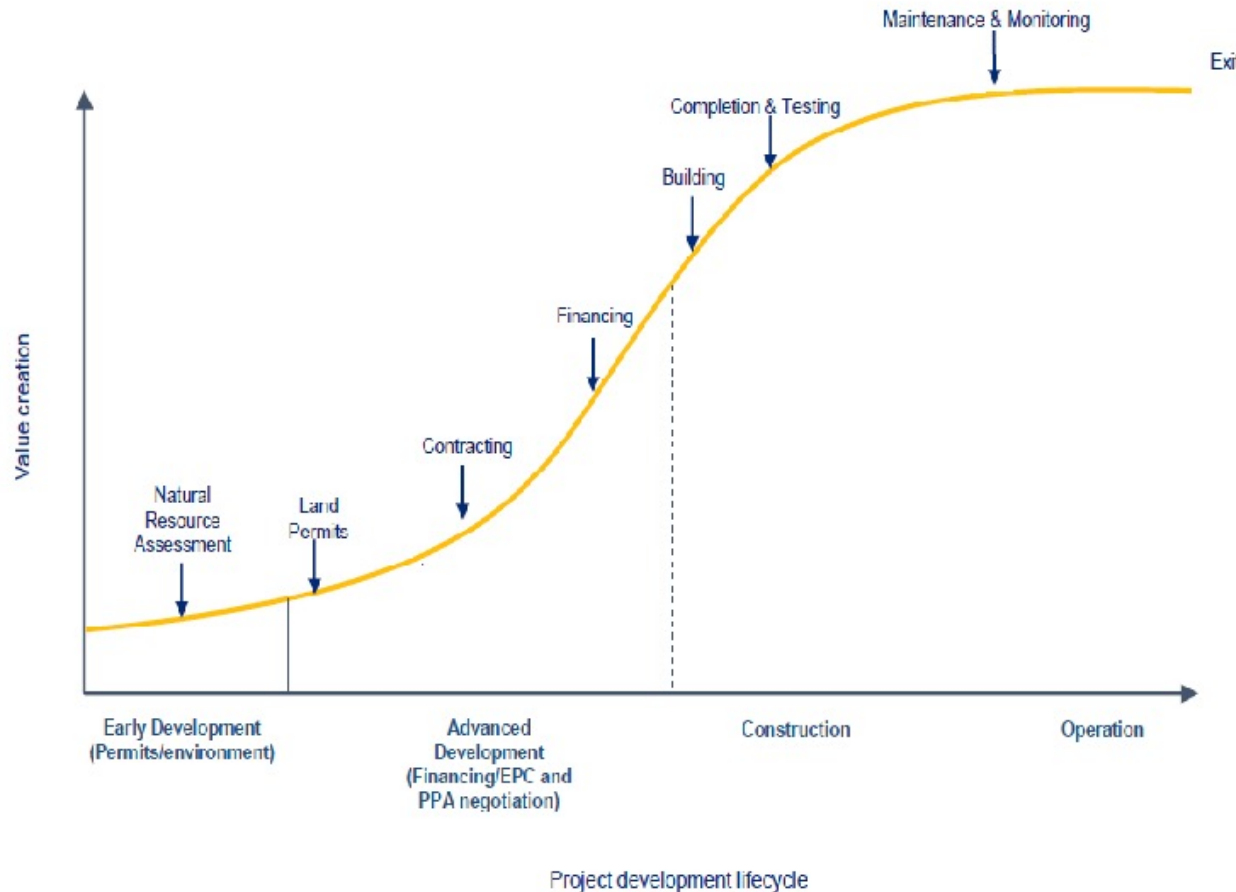
Engineering Services

- Use Registered Professional Engineers (“Pr Eng”)
- Scoping Studies
- Multi-disciplinary Pre-Feasibility and Feasibility Studies
- Civils, structural, mechanical, piping, electrical, instrumentation & control
- Basic & Detail Engineering
- Solutions Engineering
- Specialist Automation & Control

Design	Mechanical & Piping	Electrical	Instrumentation	Mechanical Design	Electrical Design	Instrumentation
AutoCAD	Procon for Structural and civil designs	DigSilent	Intools Smartplant	Pressure Vessels	Electrical Power System studies and modelling	Software Eng: • DCS, PLC, SCADA and ESD • VSD • MES interfaces • HMI Design
Autodesk Inventor	Autocad Plant for piping designs	Smart Plant Electrical	P&IDs & Instrument Lists	Pipe Augers & Trough Augers	Electrical: – Switchyard – MV Switchgear, Transformers, MV Cabling	Control equipment & Instrument Cabling
Microstation V8		Etap		Sweep Augers	– MCC’s, LV Switchgear, LV Cabling	PLC & Process Control Systems
Eplan	Caesar II Intergraph for Pipe Stress Analysis	PV Syst		Bucket Elevators	Small Power & Lighting	JB’s & Field Instruments
3-D Plant layout & modelling	Inventor for 3D modelling and Equipment designs	Cable Sizing and Cable Length and Racking Tool		Feed bins and Silos (Cement & Grain)	Earthing & Lightning Protection	BMS & Fire Systems
	Helix Delta-T for conveyor designs			API 650 Storage tanks	Power generation (including renewable)	Plant communications systems
	ISO-metric piping layouts • Fabrication shop detailing			Corro-flex Conveyors		Process & pneumatic hook-ups
				Belt scales		
				Modular Concept Design		

Our Value Add

Assisting in all phases of the project life cycle



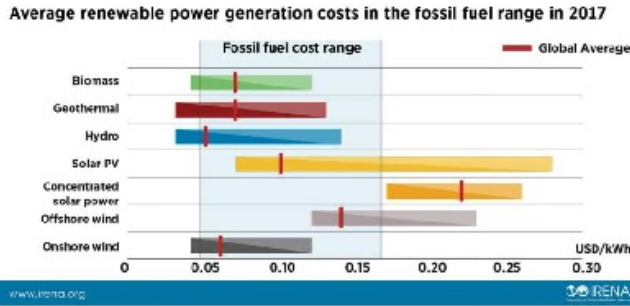
We have a flexible engagement approach to assisting project developments and can be involved in all phases of the project life cycle including:

- Engineering studies for concept development
- Assistance with development of EPC proposals for finance development
- Early site works and setup
- Balance of supply and construction either on a multidiscipline level or scope/discipline focus, including:
 - Complete Engineering development team inhouse
 - Civil Works
 - Sub-structure Installation
 - PV Module Installation
 - Inverter, Transformer, Switchgear and cabling Installation
 - Grid Connection (Including **Sub-Station Design + Installation**)
 - Security Fencing, Fibre Next and Monitor of System
- As the projects are being developed, we can provide support assistance to accelerate project programs or provide focus in specific areas
- After completion, we can provide maintenance and upgrade of facilities services

Our flexible contracting arrangements can add significant value to developers and EPC contractors alike

Our Value Add

Managing the cost of solar projects



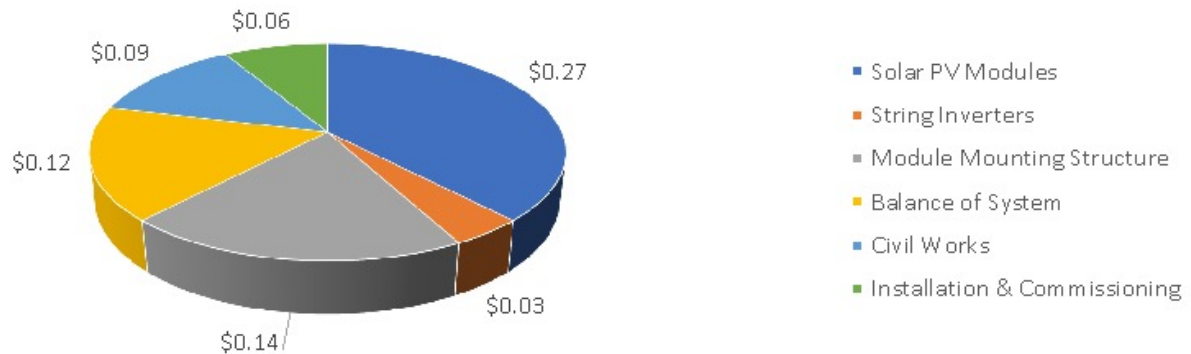
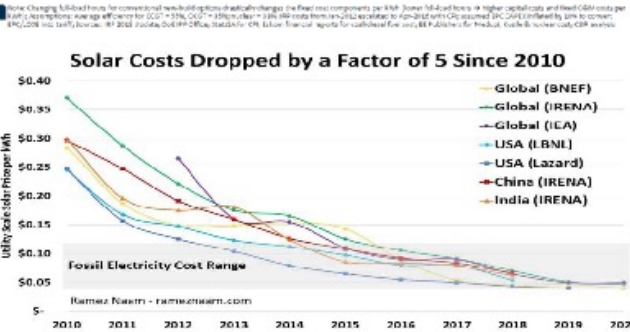
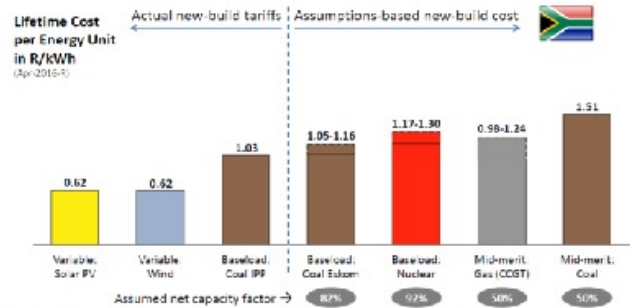
We are fully aware of the capital and operating costs of power projects and the position that Solar projects have in this market.

We are up to date with latest technologies that comprise solar projects and the sensitivities relating to equipment/construction costs and relating to efficiencies in maximizing the solar resource conversion to electrical energy.

This understanding allows ourselves and the Developer to balance capital costs and production efficiencies to achieve optimum project feasibility.

In addition to technology advances, we have also invested in engineering standards development and improved construction techniques that reduce construction costs and increase labour productivity such as mechanization of certain activities to ensure construction efficiency

Typical Distribution of Capital Costs US\$/Wp



Our Value Add

Technical Expertise



Extensive experience with various technologies:

- Solar modules including
 - Polycrystalline modules from Jinko, Trina Solar,
 - Monocrystalline modules
 - Bi-facial polycrystalline modules
- Mounting structures including:
 - Fixed tilt
 - Single axis tracking
 - Multi-axis tracking
 - Roof and car port mounted with patented security measures
- Inverters including
 - Central inverters/transformer stations including GP Tech, SMA
 - String inverters including Huawei,
- String combiner boxes
- LPS and Earthing Systems including
- Weather stations and SCADA control systems
- MV reticulation switchgear panels including ABB, Actom, Siemen

Our Value Add

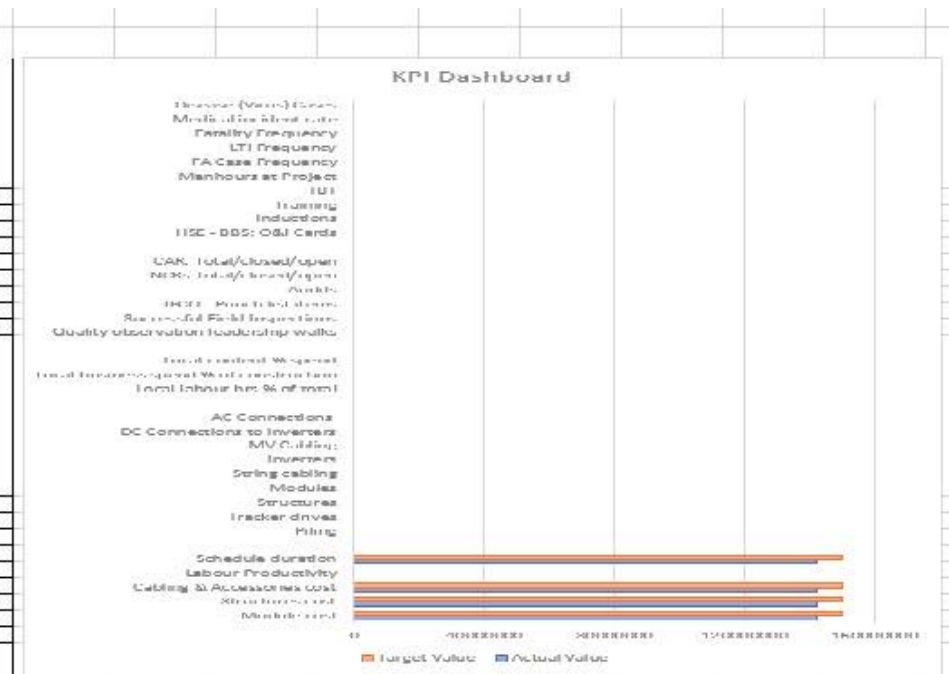
Aligning business goals with QHSE/CRSS Objectives

All solar construction projects are challenged by

- Cost certainty
- Schedule certainty,
- Zero tolerance safety objectives,
- Achievement of quality KPIs and
- Community engagement targets

We link business objectives to safety, quality, schedule and community engagement objectives by way of a KPI dashboard linked to performance payments

KPI Dashboard					
Project:					
Location:					
Parameter	Actual Value	Target Value	Actual Value	Target Value	Comments
Module cost	Cost	1425000000	1500000000	95%	100%
Structures cost	Cost	1425000000	1500000000		
Cabling & Accessories cost	Cost	1425000000	1500000000		
Labour Productivity	Efficiency	0.87	1		
Schedule duration	Cost	1425000000	1500000000		
Piling	Schedule	Qty	Qty		
Tracker drives	Schedule	Qty	Qty		
Structures	Schedule	Qty	Qty		
Modules	Schedule	Qty	Qty		
String cabling	Schedule	Qty	Qty		
Inverters	Schedule	Qty	Qty		
MV Cabling	Schedule	Qty	Qty		
DC Connections to Inverters	Schedule	Qty	Qty		
AC Connections	Schedule	Qty	Qty		
Local labour hrs % of total	CR	Manhours	Manhours		
Local business spend % of construction	CR	ZAR	ZAR		
Local content % spend	CR	ZAR	ZAR		
Quality observation leadership walks	Quality	Qty	Qty		
Successful field inspections	Quality	Qty	Qty		
IFCI - Punch list items	Quality	Qty	Qty		
Audits	Quality	Qty	Qty		
NCRs Total/closed/open	Quality	Qty	Qty		
CAIRs Total/closed/open	Quality	Qty	Qty		
HSE - BBS: O&I Cards	HSE	Qty	Qty		
Inductions	HSE	Qty	Qty		
Training	HSE	Qty	Qty		
TBT	HSE	Qty	Qty		
Manhours at Project	HSE	Manhours	Manhours		
TA Case Frequency	HSE	TA-FR	Qty		
LTJ Frequency	HSE	LTJ-FR	Qty		
Fatality Frequency	HSE	Fat-FR	Fat-FR		
Medical Incident rate	HSE	MI - FR	MI - FR		
Disease (Virus) Cases	HSE	Qty	Qty		





Thanks

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